



Student Catalog

1524 Ridgewood Ave.
Holly Hill, FL 32117

1-800-354-6782
www.installerinstitute.com

Get started in the mobile electronics industry.
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"Knowledge is Power"
Enroll Today 1-800-354-6782

Volume XVIII
June 2016 – December 2016

"Certified True and Correct in Content and Policy"

Monica Anderson
Director

Publication date:
June 2016, Florida

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Approval

Licensed by the
Commission for Independent Education
Florida Department of Education

Additional information regarding this institution may be obtained by contacting the Commission at:
325 West Gaines Street, Suite 1414
Tallahassee, Florida 32399-0400
850-245 3200
888-224-6684 toll free

License # 1992

Governing Body

William H. Jones Jr., President/CEO
Edward Robertson, Vice-President
Anthony Guidice, CFO
Monica Anderson, Director - Full Time

Ownership

The school is owned by Installer Institute, Inc., and is incorporated in the State of Florida for the purpose of providing post secondary education. Installer Institute, Inc., is 100% owned by William H. Jones.

Disclosure

Installer Institute Inc. reserves the right to change programs, start dates, tuition, or to cancel programs. Any changes will be made in accordance with the Florida Commission for Independent Education rules and regulations and will be stapled to this catalog.

WELCOME FROM THE WORLDS MOST FAMOUS BEACH!

We would like to thank you for the interest you have shown in Installer Institute, an educational leader of the Mobile Electronics Industry. We are certain that you will be pleased with what the institute has to offer.

MISSION STATEMENT

“Knowledge is Power”

Installer Institute’s mission is to provide an avenue for car, home and marine audio enthusiasts to become professionally trained installers. Even as a beginner, our classes are designed to train you in areas ranging from basic installation to custom fabrications and mobile security installations.

Installer Institute is dedicated to providing hands-on training for individuals, who want to become mobile, home, or marine electronics installers, work in the mobile electronics field or who wish to improve themselves in the after-market installation industry. It is our belief that an installer’s knowledge is the most valuable tool he or she can possess.

We strive to extend to our students the benefits of our philosophies of integrity, safety, and installation techniques. Installer Institute has formed an alliance with many manufacturers to achieve a common goal – the growth of professionalism in our diverse industry.

HISTORY

The Installer Institute was first opened in 1992, making it one of the oldest and most well-known schools, and a facility for students to become professional installers in the mobile electronics industry. At the institute we have trained thousands of installers in both beginning and advanced hands-on courses. In order to meet the many specialty areas Installer Institute not only provides you with Basic five-week and Advanced 5-week Mobile Installation programs but also offers an immersive 23-week Comprehensive Program. Installer Institute has also hosted many advanced workshops, such as our Advanced Sound Quality Workshop taught by Dave Rivera “The Fishman”, Mark Eldridge of Mobile Soundstage Solutions, and A to Z Fabrication class taught by Zee Siddiqi from Galpin Autosports.

Mobile electronics certifications like the MESA, MECP and ASE A6 are advantageous to a graduate seeking employment in the field. We offer the MESA certification which encompasses not only the student’s grasp of fundamental concepts and knowledge, but also his/her mastery of a range of practical skills that are evaluated individually by the instructors. Two certification tests, the Audio Systems Installer and the Security Systems Installer are administered during the Basic and Comprehensive Programs and their cost is covered with tuition. We are also strong supporters of the Mobile Electronics Certification Program (MECP), helping with its inception in the early 90’s. We, with the assistance of an authorized MECP proctor, offer testing opportunities for, and encourage students to sit the appropriate online MECP exams at their own expense during each program.

The Installer Institute is constantly updating its curriculum. As a part of Metra Electronics, the world’s leading manufacturer of vehicle installation kits and wiring harnesses, we are able to stay abreast of the

newest vehicle integration challenges and assist in product development and design. The Installer Institute maintains relationships with a multitude of manufacturers to ensure that we stay current with new products that are continually being introduced. We often assist manufacturers in testing prototypes soon to be on the market. Not only will you receive the most updated information during your training, you will also receive the very best hands-on experience and quality instruction from our MECP-certified instructors.

Memberships

- Mobile Electronics School Association (MESA)
- Mobile Electronics Certification Program (MECP)
- International Auto Sound Challenge (IASCA)
- Mobile Electronics Retail Association (MERA)
- Florida Association of Postsecondary Schools and Colleges (FAPSC)
- Consumer Electronics Association (CEA)
- Satellite Broadcasting and Communication Association (SBCA)

Installer Institute Curriculum Offerings

Installer Institute offers four (4) vocational programs and seven (7) continuing education courses. All programs and courses are described in this section.

Prerequisites

Some courses may have prerequisites that are indicated in the course descriptions. Only a minimal knowledge of mobile electronics installation is assumed to enroll in the Comprehensive Installation Program and Basic Installation Program.

Curriculum

We strive to keep our curriculum up-to-date with the latest trends and technology in mobile electronics. Therefore, as new technologies emerge, the curriculum is updated while the basic outline of the classes remains the same.

Hands-on Training

Classroom topics are reinforced with practical hands-on training in our fully stocked installation bay and fabrication shop. Students work on projects that apply to real-life installation challenges. We encourage students with cars to work on their own vehicles as demonstration class projects.

Low Student /Teacher Ratio for Lecture and Lab/Shop

The student/teacher ratio for both lecture and lab/shop is 16:1.

Vocational Training Programs

Course Numbering

Courses are taken sequentially and/or as offered. The course numbers are based on course codes established by the school and do not relate to state common course numbering systems. The course numbers were created by using the first three letters of the name of the program and then three numbers to indicate level or sequence.

Clock Hours

Each clock hour equals to 50 minutes of classroom, lab or hands-on practice time. The additional 10 minutes are allocated appropriately for lunch breaks.

Basic Installations

200 Clock Hours (60 Lab | 140 Theory)

Length: 5 weeks

Schedule: 5 days per week

Program Objective

Upon completion of this program, graduates can seek employment in a variety of companies in the auto industry where auto electronics installation and advanced knowledge is required.

Program Description

Students complete course work in the classroom, watch demonstrations, and complete hands-on projects. There are weekly competency tests.

Award

Upon satisfactory completion, graduates receive a certificate.

Courses

Week	Course Number	Course Name	Clock Hours		
			Lab	Theory	Total
1	IFI-101	Introduction to Formal Installations	0	40	40
2	EDC-201	Enclosure Design and Construction	20	20	40
3	BBI-301	Beyond Basic Installations	20	20	40
4	ASN-401	Advanced Mobile Security and Navigation	20	20	40
5	CI-501	Complex Installations	0	40	40
Clock Hour Totals			60	140	200

Course Descriptions

IFI-101 Introduction to Formal Installations (40 Clock Hours – 0 Lab/40 Theory)

The student will be able to demonstrate proper shop safety, recognize common hand and woodworking tools as well as industry specific tools, understand basic electrical properties and calculate circuit parameters using Ohm's law, recognize and create series, parallel and series/parallel circuits, identify common electrical components such as resistors, capacitors, inductors and relays and their applications, identify the type and source of engine noise, understand types of vehicle construction and the proper assembly/disassembly of interior components.

EDC-201 Enclosure Design and Construction (40 Clock Hours – 20 Lab/20 Theory)

The student will be able to demonstrate wood shop safety, calculate volumes of cylindrical and rectangular prism enclosures and the cut sheets necessary to create them, use software to predict the response of acoustic suspension, bass reflex and 4th order bandpass enclosures, measure vehicles for enclosure fit and acoustic transfer function, design enclosures to take advantage of vehicle acoustics, and construct and upholster an automotive subwoofer enclosure.

BBI-301 Beyond Basic Installations (40 Clock Hours – 20 Lab/20 Theory)

The student will be able to demonstrate proper installation practices as well as properly install head units, amplifiers, and speakers. They will also focus on adjusting input sensitivity and crossover points, mobile video, Bluetooth, HD radio installation, and satellite installation. Students will learn about the impact of vehicle Data communication and learn how to bypass factory electronics to integrate aftermarket equipment.

ASN-401 Advanced Mobile Security and Navigation (40 Clock Hours – 20/Lab/20 Theory)

The student will be able to: demonstrate proper shop safety, use a multimeter to test and identify vehicle wiring using online resources, understand switching and circuit polarity, install and adjust sensors, sirens, LEDs and courses, learn how to integrate with data systems using programmable aftermarket interface devices, understand the uses and application of relays, and install, program, adjust and troubleshoot a mobile security and or remote start system. The student will also learn about and learn to install vehicle navigation systems.

CI-501 Complex Installations (40 Clock Hours – 0 Lab/40 Theory)

The student will begin to focus on more advanced information including OEM integration skills, customer relations, vehicle imaging, sound stages, vehicle data communications, electronic test equipment, audio formats, video formats, advanced integration skills, advanced security, digital signals, and telematics.

Advanced Installations

200 Clock Hours (172 Lab | 28 Theory)

Length: 5 weeks

Schedule: 5 days per week

Program Objective

Upon completion of this program, graduates can seek employment in a variety of companies in the auto industry where auto electronics installation and advanced knowledge is required.

Program Description

Students complete course work in the classroom, watch demonstrations, and complete hands-on projects. There are weekly competency tests.

Award

Upon satisfactory completion graduates receive a certificate.

Courses

Week	Course Number	Course Name	Clock Hours		
			Lab	Theory	Total
1	LII-601	Leather Interior Installation	36	4	40
2	ADF-701	Advanced Fabrication	40	0	40
3	IPC-801	Interior Panel Design and Construction	40	0	40
4	PTM-901	Painting and Metal Work	36	4	40
5	IHA-1001	Introduction to Home Audio	20	20	40
Clock Hour Totals			172	28	200

Course Descriptions

LII-601 Leather Interior Installation (40 Clock Hours – 36 Lab/4 Theory)

The Students will receive hands on training of the removal, installation, and reassembly of modern day vehicle interiors and headliners. Student will learn to install pre-sewn leather interior seat kits, headrest kits and factory door panel inserts.

ADF-701 Advanced Fabrication (40 Clock Hours – 40 Lab/0 Theory)

The student will be able to: demonstrate proper shop safety, design and organize a project, duplicate a shape using fiberglass, use mold fabric to create a 3D shape, create templates and jigs, understand the uses of routers and router bits in fabrication, cover a project in vinyl, cover a project with fabric, create inserts using body filler and fiberglass, cut bond, and polish Plexiglas.

IPC-801 Interior Panel Design and Construction (40 Clock Hours – 40 Lab/0 Theory)

The student will be able to redesign and modify interior plastic panels and relocate A/C controls to house aftermarket radios, handheld electronics using thermoplastics such as ABS and PVC and high tech adhesives. Students will also learn to properly install flip down monitors, head rest monitors, and visor monitors. The skills in this class will help a student integrate devices such as tablets and smartphones into an original equipment stereo system while maintaining a factory look and feel for the customer.

PTM-901 Painting and Metal Work (40 Clock Hours – 36 Lab/0 Theory)

The students will learn the basics of painting including techniques, tools and materials including RTS, 1K, 2K, single stage and base coat / clear coat systems. Students will use our OSHA- approved paint booth and proper safety equipment while being taught how to apply polyester and urethane based coatings. Metal working will also be taught, enabling the students to measure, cut, drill, tap and MIG weld mild steel for motorizations and mounts in vehicles.

IHA-1001 Introduction to Home Audio (40 Clock Hours – 20 Lab/20 Theory)

This course will help the students understand that there are a multitude of possible careers open to an installer proficient in car audio. This class will focus on the basics of home audio such as pre-wiring, structured wiring, distributed audio, speaker mounting, troubleshooting, system design, and room acoustics.

Mobile Electronics Installation

400 Clock Hours (232 Lab | 168 Theory)

Length: 10 weeks

Schedule: 5 days per week

Program Objective

The Mobile Electronics Installation program provides students with advanced knowledge of the 12-volt industry. Upon completion of this program, graduates can seek employment in the consumer electronics industry at companies that provide services in the auto, marine, home audio, and security remote starts fields.

Program Description

Students complete course work in the classroom, watch demonstrations, and complete hands-on projects. There are weekly competency tests.

Award

Upon satisfactory completion, graduates receive a certificate.

Courses

Week	Course Number	Course Name	Clock Hours		
			Lab	Theory	Total
1	IFI-101	Introduction to Formal Installations	0	40	40
2	EDC-201	Enclosure Design and Construction	20	20	40
3	BBI-301	Beyond Basic Installations	20	20	40
4	ASN-401	Advanced Mobile Security and Navigation	20	20	40
5	CI-501	Complex Installations	0	40	40
6	LII-601	Leather Interior Installation	36	4	40
7	ADF-701	Advanced Fabrication	40	0	40
8	IPC-801	Interior Panel Design and Construction	40	0	40
9	PTM-901	Painting and Metal Work	36	4	40
10	IHA-1001	Introduction to Home Audio	20	20	40
Clock Hour Totals			232	168	400

Course Descriptions

IFI-101 Introduction to Formal Installations (40 Clock Hours – 0 Lab/40 Theory)

The student will be able to demonstrate proper shop safety, recognize common hand and woodworking tools as well as industry specific tools, understand basic electrical properties and calculate circuit parameters using Ohm's law, recognize and create series, parallel and series/parallel circuits, identify common electrical components such as resistors, capacitors, inductors and relays and their applications, identify the type and source of engine noise, understand types of vehicle construction and the proper assembly/disassembly of interior components.

EDC-201 Enclosure Design and Construction (40 Clock Hours – 20 Lab/20 Theory)

The student will be able to demonstrate wood shop safety, calculate volumes of cylindrical and rectangular prism enclosures and the cut sheets necessary to create them, use software to predict the response of acoustic suspension, bass reflex and 4th order bandpass enclosures, measure vehicles for enclosure fit and acoustic transfer function, design enclosures to take advantage of vehicle acoustics, and construct and upholster an automotive subwoofer enclosure.

BBI-301 Beyond Basic Installations (40 Clock Hours – 20 Lab/20 Theory)

The student will be able to demonstrate proper installation practices as well as properly install head units, amplifiers, and speakers. They will also focus on adjusting input sensitivity and crossover points, mobile video, Bluetooth, HD radio installation, and satellite installation. Students will learn about the impact of vehicle Data communication and learn how to bypass factory electronics to integrate aftermarket equipment.

ASN-401 Advanced Mobile Security and Navigation (40 Clock Hours – 20 Lab/20 Theory)

The student will be able to: demonstrate proper shop safety, use a multimeter to test and identify vehicle wiring using online resources, understand switching and circuit polarity, install and adjust sensors, sirens, LEDs and courses, learn how to integrate with data systems using programmable aftermarket interface devices, understand the uses and application of relays, and install, program, adjust and troubleshoot a mobile security and or remote start system. The student will also learn about and learn to install vehicle navigation systems.

CI-501 Complex Installations (40 Clock Hours – 40 Lab/0 Theory)

The student will begin to focus on more advanced information including OEM integration skills, customer relations, vehicle imaging, sound stages, vehicle data communications, electronic test equipment, audio formats, video formats, advanced integration skills, advanced security, digital signals, and telematics.

LII-601 Leather Interior Installation (40 Clock Hours – 36 Lab/4 Theory)

The Students will receive hands on training of the removal, installation, and reassembly of modern day vehicle interiors and headliners. Student will learn to install pre-sewn leather interior seat kits, headrest kits and factory door panel inserts.

ADF-701 Advanced Fabrication (40 Clock Hours – 40 Lab/0 Theory)

The student will be able to: demonstrate proper shop safety, design and organize a project, duplicate a shape using fiberglass, use mold fabric to create a 3D shape, create templates and jigs, understand the uses of routers and router bits in fabrication, cover a project in vinyl, cover a project with fabric, create inserts using body filler and fiberglass, cut bond, and polish Plexiglas, bits in fabrication, cover a project in vinyl, cover a project with fabric, create inserts using body filler and fiberglass, cut bond, and polish Plexiglas.

IPC-801 Interior Panel Design and Construction (40 Clock Hours - 40 Lab/0 Theory)

The student will be able to redesign and modify interior plastic panels and relocate A/C controls to house aftermarket radios, handheld electronics using thermoplastics such as ABS and PVC and high tech adhesives. Students will also learn to properly install flip down monitors, head rest monitors, and visor monitors. The skills in this class will help a student integrate devices such as tablets and smartphones into an original equipment stereo system while maintaining a factory look and feel for the customer.

PTM-901 Painting and Metal Work (40 Clock Hours – 36 Lab/4 Theory)

The students will learn the basics of painting including techniques, tools and materials including RTS, 1K, 2K, single stage and base coat / clear coat systems. Students will use our OSHA- approved paint booth and proper safety equipment while being taught how to apply polyester and urethane based coatings. Metal working will also be taught, enabling the students to measure, cut, drill, tap and MIG weld mild steel for motorizations and mounts in vehicles.

IHA-1001 Introduction to Home Audio (40 Clock Hours – 20 Lab/20 Theory)

This course will help the students understand that there are a multitude of possible careers open to an installer proficient in car audio. This class will focus on the basics of home audio such as pre-wiring, structured wiring, distributed audio, speaker mounting, troubleshooting, system design, and room acoustics.

Comprehensive Installations

900 Clock Hours (587 Lab | 313 Theory)

Length: 23 weeks

Schedule: 5 days per week

Program Objective

Upon completion of this program, graduates can seek employment in the consumer electronics industry at companies that provide services in the auto, marine, home audio, and security remote starts fields. Students may also seek employment within the vehicle customization and enhancement field such as lighting, upholstery, glass coating, and paint protection films. They will also be able to seek employment in the 12-volt industry including auto, home, and marine electronics installation where advanced knowledge is required.

Program Description

Students complete course work in the classroom, watch demonstrations, and complete hands-on projects. There are weekly competency tests.

Award

Upon satisfactory completion, graduates receive a certificate.

Courses

Course Order	Course Number	Course Name	Clock Hours		
			Lab	Theory	Total
1	GS-101	Getting Started In Mobile Electronics	0	80	80
2	IAP-201	Installing as a Professional	32	8	40
3	SED-301	Subwoofer Enclosure Design and Vehicle Acoustics	40	40	80
4	OEM-401	Integrating with OEM Systems	10	30	40
5	PI-501	Practical Installations	80	0	80
6	SRS-601	Security and Remote Start in a Digital World	40	40	80
7	LII-701	Leather Interior Installations	36	4	40
8	IHA-801	Introduction to Home Audio and Structured Wiring	20	20	40
9	HAC-901	Home Automation and Control	20	20	40
10	IAT-1001	Introduction to Automotive Window Tinting	32	8	40
11	MMR-1101	MESA and MECP Review	0	40	40
12	AIP-1201	Advanced Interior Panel Design	40	0	40
13	LMF-1301	Learning and Mastering Custom Fabrication	80	0	80
14	FED-1401	Fiberglass Enclosure Design and Construction	40	0	40
15	FAC-1501	Fabricating with Advanced Composites	40	0	40
16	PW-1601	Painting and Welding	72	8	80
17	CBS-1701	Career Building and Job Skills Development	5	5	10
15	SYP-1801	Starting Your Own Business, Workshop	0	10	10
Clock Hour Totals			587	313	900

Course Descriptions

GS-101 Getting Started in Mobile Electronics (80 Clock Hours – 0 Lab/80 Theory)

The student will be able to demonstrate a foundational knowledge of electrical theory, circuits, components, and best practices related to the auto sound and security industry and will be prepared to sit for the Mobile Electronics Certification Program (MECP) and Mobile Electronics Schools Association (MESA) examinations.

IAP-201 Installing as a Professional (40 Clock Hours – 32 Lab/8 Theory)

The student will be familiar with the features, technology, and installation requirements of the most common autosound components and the proper tools, techniques, and accepted practices for integrating them into today's vehicles.

SED-301 Subwoofer Enclosure Design and Vehicle Acoustics (80 Clock Hours – 40 Lab/40 Theory)

The Student will be able to measure for, design, construct, and upholster sealed, ported, and bandpass subwoofer enclosures. They will be able to predict and model the response of said enclosures in the interior of a vehicle.

OEM-401 Integrating with OEM Systems (40 Clock Hours – 10 Lab/30 Theory)

This one-week course details the challenges of and solutions for integrating aftermarket electronics with factory installed systems.

PI-501 Practical Installations (80 Clock Hours – 80 Lab/0 Theory)

The student will be able to show practical skills in the assembly and disassembly of vehicles and gain hands-on experience with products common to the autosound industry.

SRS-601 Security and Remote Start In a Digital World (80 Clock Hours – 40 Lab/40 Theory)

The student will be able to: demonstrate proper shop safety, test, and identify vehicle wiring, install a mobile security system, install a remote start system, install power door locks, power trunk release, and automation devices.

LII-701 Leather Interior Installations (40 Clock Hours – 36 Lab/4 Theory)

The students will receive hands on training of the removal, installation, and reassembly of modern day vehicle interiors. Student will learn to install leather interior seat kits, headrest kits, and replacing factory door panel inserts.

IHA-801 Introduction to Home Audio and Structured Wiring (40 Clock Hours – 20 Lab/20 Theory)

Home Audio will help the students understand that there are many directions open to a career in car audio that can be taken. This class will focus on the basics of home audio such as structured wiring, distributed audio, speaker mounting, troubleshooting, system design, and room acoustics.

HAC-901 Home Automation and Control (40 Clock Hours – 20 Lab/20 Theory)

This one-week course delves into the connections and protocols used in controlling smart homes and electronic entertainment systems. Students will receive classroom training and will work to program popular control system.

IAT-1001 Introduction to Automotive Window Tinting (40 Clock Hours – 32 Lab/8 Theory)

The student will understand the tools, materials, and techniques necessary to apply automotive window tinting film and be able to demonstrate skills in applying this film in a shop environment.

MMR-1101 MESA and MECP Review (40 Clock Hours – 0 Lab/40 Theory)

Students will review topics and information required to successfully sit for the MESA and MECP certification examinations.

AIP-1201 Advanced Interior Panel Design (40 Clock Hours – 40 Lab/0 Theory)

The student will be able to redesign and build new interior plastic panels to house radios, performance gauges and smart phones, learn the skills necessary to relocate A/C controls, and how to finish these parts to OEM standards. The skills in this class will help a student integrate aftermarket electronics into a vehicle's stereo system and maintain a factory look and feel for the customer.

LMF-1301 Learning and Mastering Custom Fabrication (80 Clock Hours – 80 Lab/0 Theory)

Students will be able to create custom interior parts using wood, fiberglass and foam. They will be introduced to the tools, techniques jigs, and materials necessary to create custom door panels, tweeter pods, dashboards, and consoles.

FED-1401 Fiberglass Enclosure Design and Construction (40 Clock Hours – 40 Lab/0Theory)

The student will be familiar with the materials, chemicals, tools, and processes involved in creating custom enclosures for subwoofers solely from composite fiberglass materials and will be assigned class projects to demonstrate and refine those skills.

FAC-1501 Fabricating with Advanced Composites (40 Clock Hours – 40 Lab/0 Theory)

This one-week course occurs in classroom and shop and focuses on techniques for working with advanced composites like carbon fiber, Kevlar in cosmetic and structural applications. Wet layup and vacuum infusion techniques are covered.

PW-1601 Painting and Welding (80 Clock Hours – 72 Lab/8 Theory)

Students will be introduced to the tools, techniques, and materials necessary to build motorizations, amplifier racks, battery mounts, and exterior body modifications such as fender flares using sheet metal and mild steel stock. Students will be able to fabricate custom projects made from sheet metal and mild steel using various cutting tools and M.I.G. welders. Students will be able to finish metal, wood, and plastic fabrications to a high gloss using industry standard tools and materials.

CBS-1701 Career Building and Job Skills Development (10 Clock Hours – 5 Lab/5 Theory)

The student will be able to effectively market himself and search for available positions, build an effective resume, execute a successful interview, and understand how to best retain a position once employed.

SYP-1801 Starting Your Own Business, Workshop (10 Clock Hours – 0 Lab/10 Theory)

Students will learn the process for starting and operating a small business.

Continuing Education Courses**Introduction to Formal Installations**

40 Clock Hours (0 Lab | 40 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

This five-day course takes place entirely in the classroom and on the fifth day students will take the MESA Installation Knowledge exam. The Installation Knowledge Exam focuses on basic electrical knowledge and accepted 12-volt installation practices. This exam provides a foundation for the MESA specialty certifications presented in the following weeks and is the first step to becoming a MESA Certified installer.

Course Objective

The student will have a fundamental knowledge of electricity and electronic components, understand the assembly and disassembly of major vehicle interior components, recognize unibody and body on frame construction, and avoid the common pitfalls of installing electronics components in vehicles.

The student will be able to: demonstrate proper shop safety, organize installation tools for maximum efficiency, test vehicle wiring, use a multi-meter, wire relays for basic installation applications, identify the type and source of engine noise.

Award

Upon satisfactory completion, graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
Installing with a plan – Plan and develop stereo systems	2	T
Shop Safety – Proper tool, and chemical safety. OSHA	2	T
Tool Safety – Proper tool usage	1	T
Fire Safety – Types of fires and how to put them out	1	T
Basic Electrical – going over electrical laws, ohms, watts	2	T
Test Equipment – Different types of testing equipment and how to use it	2	T
Volts, Current, Resistance – Explaining the relationship between them	2	T
Ohms Law – Explaining how ohms law applies to car audio	2	T
Basic Calculations – practice equations using ohms law	1	T
Watts Law – explaining how watts law applies to car audio	1	T
Series & Parallel Wiring – Two different ways to wire speakers, resistors	1	T
Series Parallel Wiring – advanced wiring option for speakers	1	T
Wire Gauge Selection – calculation proper wire size using ohms law	1	T
Electrical Components – how to use resistors, capacitors and inductors	1	T
Capacitors, Inductors – calculating capacitance and inductance in a circuit	1	T
Resistors – how to wire resistors in a circuit	1	T
Testing Devices – how and when to use the correct test equipment	1	T
DMM – using a digital multimeter to test wiring	2	T
Electrical Systems – the design of a vehicles electrical system	2	T
Alternator – understanding the role an alternator plays in a vehicle	1	T
Battery – Understanding the roll a battery plays in your vehicle	1	T
Vehicle Upgrades – sound system upgrades to a vehicles electrical system	2	T
Relays – understanding relays	2	T
Passive Crossovers – understanding how a passive crossover works	1	T
Crossover Orders – explain the different types of crossover orders	1	T
Diodes - what is a diode and how does it work	1	T
Basic Security Systems - understanding switches and polarities	2	T
Engine Noise – troubleshooting noise problems in a system	2	T

Beyond Basic Installations

40 Clock Hours (20 Lab | 20 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

This course covers the correct methods of installing equipment that they will be working with in a real shop environment. This part of the class also allows the students to work on their personal vehicles to fix any problems or install new equipment into their vehicles. Be prepared to get dirty. OEM integration is an essential part of the install bay environment. Now more than ever installers are hired based on their ability to integrate equipment into factory systems while maintaining the original operation of the vehicle. During this week student will learn how to integrate properly and safely into factory vehicles

Course Objective

The student will be able to practice proper installation practices as well as properly install head units, amplifiers, and speakers. They will also focus on adjusting input sensitivity and crossover points, mobile video, Bluetooth, HD radio installation, and satellite installation. Students will learn about the impact of vehicle Data communication and learn how to bypass factory electronics to integrate aftermarket equipment.

The student will be able to practice proper installation practices as well as properly install head units, amplifiers, and speakers. They will also focus on adjusting input sensitivity and crossover points, mobile video, Bluetooth, HD radio installation, and satellite installation. Students will learn about the impact of vehicle Data communication, and learning how to bypass factory electronics to integrate aftermarket equipment

Award

Upon satisfactory completion, graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
Installing with a Plan – system layout and customers needs	2	T
Proper Connections – different types of connections, pros and cons	2	T
Soldering Techniques – How to solder your connections	1	T
Soldering Exercise – Student learn to solder harness together	3	L
Proper Disassembly – proper vehicle disassembly and storage	2	L
System Design – matching and designing an stereo system	2	T
Proper Tool Usage – learning about proper tools and when to use them	2	L
Proper Reassembly – reassembly of a vehicle, using all bolts and screws	2	L
Radio Installations – steps to properly install headunits	3	L
Speaker Installations – steps to properly installing speakers	3	L
Amplifier Installations – steps to properly install amplifiers	3	L
OE Integration – components needed to install aftermarket equipment	2	L
Bluetooth – integrating Bluetooth in a vehicle	1	T
Satellite Radio – installing satellite radio	1	T
HD Radio – installing HD radio and how it works	1	T
Factory Interfacing – interfacing aftermarket equipment to factory vehicles	2	T
Gain Adjustment – properly adjust loudness in a system	2	T
EQ Adjustment – learn to equalize a vehicle	2	T
Cross-Over Adjustment – properly adjust crossovers	2	T
Trouble Shooting – learn to troubleshoot audio problems	2	T

Enclosure Design Construction

40 Clock Hours (16 Lab | 24 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

Students will design, tune and construct an enclosure for their own vehicles. (The student's vehicle and speakers must be present to build an enclosure.) Those students that fly in and those who do not have subs will still be able to assist in the design and construction of a fellow student's enclosure or will be assigned to build an enclosure by the instructors.

Course Objective

This course ensures that our students will have a thorough understanding of loudspeakers and their parameters. We explore the relationship between loudspeakers and their enclosures and come to understand the effects of a vehicle's dimensions on these enclosures. Students will learn the uses of sophisticated test equipment used to measure parameters, acoustics, resistance, signal and SPL. They will understand the design and benefits of advanced enclosures, such as sealed, ported and sealed bandpass enclosures.

The student will be able to demonstrate wood shop safety, operate routers, staplers, glue guns and other machine tools used to construct enclosures. He/she will be able to measure and calculate the space

available for and the interior volume of a subwoofer enclosure. Software will be used to predict and compare the response of different enclosure designs. The student will construct, upholster, test, measure and audition at least one assigned enclosure and may construct an additional enclosure for a personal vehicle.

Award

Upon satisfactory completion graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
Speaker Design – how a speaker works	4	T
Basic Speaker Parameters – parameters that describe how it will sound	3	T
Understanding enclosures – explain sealed, ported and Bandpass boxes	3	T
Calculating box sizes – show how to calculate box sizes	2	T
Transfer function – explain how the box effects the sound in a vehicle	2	T
Software Introduction – using software for box design	4	T
Sealed Enclosures – pros and cons to sealed boxes	3	T
Ported Enclosures – pros and cons to ported boxes	3	T
Students build test enclosures – students build assigned speaker boxes	4	L
Sealed Bandpass – pros and cons to a Bandpass enclosure	1	L
Measuring enclosure response – students see if actual response mirrors design	1	L
Transfer Function – students measure effect of a car on speaker system response	1	L
In Car Design – students measure and design enclosure for actual vehicle	2	L
Vehicle Enclosure – students construct larger enclosures for vehicles	6	L
Enclosure Installation – students mount and wire enclosures in cars	1	L

Advanced Mobile Security & Navigation

40 Clock Hours (20 Lab | 20 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

Students will learn how to install a reliable security system that includes advanced technologies and convenience features. They will learn how to use resistors, relays, diodes, switches, and many of the interfaces and bypasses necessary in current and future vehicles. Students will learn how to incorporate these devices used in motorization and sequencing applications. Every student will be required to take part in a physical installation of a security system. Students are given the opportunity to obtain the most advanced security products on the market and install them in their own vehicles.

Course Objective

The student will be able to: demonstrate proper shop safety, test and identify vehicle wiring, install a mobile security system, install and adjust sensors, install a window course, and install a remote starting system. The student will also learn about, and learn to install, vehicle navigation systems. The student will be able to demonstrate proper shop safety, test and identify vehicle wiring, install a mobile security system, install and adjust sensors, install a window

course, install a remote starting system. The student will also learn about, and learn to install, vehicle navigation systems.

Award

Upon satisfactory completion, graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
Ignition switches – wiring of a vehicles ignition	1	T
Door Locks – how door locks work	1	T
Window/Sunroof courses – how window courses work with alarms	1	T
Remote Starters – wiring of remote starters and how they work	2	T
Relays – advanced relay usage	2	T
Security Sensors – explain types of sensors	1	T
Safe Vehicle Interfaces – proper connection and practices for security	1	T
Advanced Security Features – Programming and options	1	T
Interface devices – function and programming of vehicle data integration devices	1	T
Interfacing Factory Alarms – interfacing to a factory alarm	1	T
Vehicle Preparation – check in sheets and importance of proper care	1	T
Vehicle Circuit Testing – identifying vehicle circuits and polarities	3	T
Alarm Preparation – bench prepping the alarm for installation	2	L
Security System Installation – students install security systems	9	L
Security/Remote Start Troubleshooting – overcoming difficulties	1	T
Navigation Components – parts and installation of a navigation system	1	T
GPS Satellites – how GPS systems work	1	L
Cell Phone Navigation – navigation on your cell phone	1	L
Multimedia Systems – explaining mobile video systems	2	T
Proper Wiring – wiring routing techniques	1	L
Video accessories – additional components to aid in car entertainment systems	1	L
Video Integration and Devices –integrate into factory vehicles	1	L
Video Trouble Shooting – troubleshooting installation problems	1	L
Proper Installation – proper installation of video components	1	L

Advanced Fabrication

40 Clock Hours (40 Lab | 0 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

During this week of class, students will be taught how to work with fabrication chemicals, materials and shop tools. Each student will build a wood/fiberglass enclosure for one 6.5" speaker and cover it in vinyl, making suede inserts for the sides of the box. They will also build a fiberglass kick panel from scratch using routers and fabrication techniques.

Course Objective

The student will gain the techniques and knowledge and the hands-on skills that are necessary to create many of the high end custom interior fabrications for audio systems as seen in magazines, forums and television.

The student will be able to demonstrate proper shop safety, organize a project, learn to integrate composite and wood materials into a three dimensional project, cover a project in vinyl or fabric, make a finished trim insert. He/she will design, construct and use router templates, copy a shape using body filler and fiberglass, use mold fabric to define a shape, cut bond and polish Plexiglas.

Award

Upon satisfactory completion, graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
Shop Safety – explaining shop safety	2	L
Tool Usage – explain the tools needed and used	2	L
Mixing Ratios – working with chemicals and how to mix them	2	L
Working with Chemicals –safety OSHA requirements	2	L
Basic Wood Working – cutting and working with MDF	4	L
How to Make a Jig – step by step of how to make a jig	4	L
Make a Speaker Ring - using a router to make speaker rings	4	L
Forming Materials – the use of material that we shape and form with	2	L
Fiberglass Work - working with fiberglass and safety	3	L
Body Filler Work – how to work with body fillers	3	L
Sanding Techniques – quick sanding techniques	2	L
Making Inserts – using jigs to make inserts	3	L
Working with Suede – work with suede to wrap projects	2	L
Raised Lettering- student learn to do raised lettering	2	L
Finish Techniques – proper finishing of projects	3	L

Complex Installations

40 Clock Hours (0 Lab | 40 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

The student will begin to focus on more advanced information like OEM integration skills, working with customers, vehicle imaging, sound stage, vehicle data communications, electronic test equipment, audio formats, video formats, advanced integration skills, advanced security, digital signals, and Tele-matics.

Course Objective

Complex Installations will focus on the next level of the MESA exams. During this week of class, students will prepare to take the Audio and Security System Installer certification exams. These exams will help reinforce the information from the previous weeks of classroom and hands-on skills. Because the MESA

certification is based on written and practical skills, the student's hands on evaluations from the previous weeks of class will come into account when totaling the final MESA grade. Students must maintain a 70% or higher overall to become certified by the Mobile Electronics Schools Association.

The student will begin to focus on more advanced information like OEM integration skills, working with customers, and vehicle imaging.

Award

Upon satisfactory completion, graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
History of 12 volts – explains where 12 volt came from	2	T
Proper Speaker placement – advanced speaker placement for sound quality	2	T
Vehicle imaging/sound stage – improving a vehicle sound quality	2	T
Advanced charging systems – adding additional charging systems	2	T
Vehicle communication – different types of data in vehicles	2	T
OEM integration – integrating in to factory vehicles	3	T
Fabrication – fabrication techniques	3	T
Tool and shop safety – explain the importance of shop safety	2	T
Electronic test equipment –test equipment used in cars	2	T
Audio sources – different types of sources of vehicles	3	T
Video formats – different video formats for different countries	2	T
Video sources – different video source and how they work	2	T
Advanced security – explain advanced security components	3	T
Advanced OEM interfacing – options for OEM integration	3	T
Troubleshooting – troubleshooting installation problems	3	T
Satellite/GPS – how they work in vehicles	2	T
Digital Signals – analog vs digital signal in cars	1	T
Telematics – explain Tele-matics and its future	1	T

Leather Interior Installations

40 Clock Hours (36 Lab | 4 Theory)

Length: 1 week

Schedule: 5 days per week

Course Description

Now more that ever shop owners have to diversify and branch out into new areas of business. One area that has made a big impact in installation shops across the country is new car dealers wanting to make their vehicles stand out on the lot by offering upgraded leather interiors for brand new vehicles.

Course Objective

The student will be able remove and replace OEM upholstery including seats, armrests, headrests and door inserts with pre-engineered leather components. The student will also be capable of removing a

vehicle headliner and recover it with either OEM or upgraded upholstery material and installing aftermarket heated seat elements and controls. The student will focus on working with leather kits and the proper installation procedures.

Award

Upon satisfactory completion, graduates receive a certificate.

Course Outline	Clock Hours	Lab (L) Theory (T)
Vehicle check-in procedures – importance of check in a vehicle	1	L
Proper tool usage – tools used for this job	2	L
Design options – options available from the manufacture	3	L
Customer conduct – how to conduct yourself with a customer	4	T
Proper disassembly – proper removal of vehicle seats	2	L
Removing factory seat covers – removing factory cloth interior	3	L
Types of leather kits – difference between vinyl leather and other materials	2	L
Proper storage of materials – how to take care of the customer’s property	4	L
Install leather kit – teaching to install the new leather kit	5	L
Proper reassembly – putting the customers car back together properly	2	L
Tips and tricks – little tips and trick to make the job easier	2	L
Recover headrests - how to recover vehicle headrests	1	L
Door panel inserts - adding leather to a vehicle’s door panel	4	L
Armrest – center console covers	1	L
Vehicle check-out procedures – making sure the vehicle is in original state	1	L

ADMISSION REQUIREMENTS

- If student is under the age of 18, the parent or guardian must sign the enrollment agreement.
- Admission requirements apply whether you are seeking enrollment in a single or all programs.
- An enrollment form is completed to verify prior education, motivation, work experience, and interest for the chosen occupational field.
- Students must have read and signed both the school catalog and Enrollment Agreement.
- Once the Enrollment Agreement has been completed, students must forward it to Installer Institute along with a \$100 registration Fee.
 - A high school diploma or GED is required for admission to all vocational programs: the 900-hour Comprehensive Installations program, the 400-hour Mobile Electronics Installer program, the 200-hour Basic Installations, and the 200-hour Advanced Installations. Students are required to provide a copy of the transcript, diploma, or GED Certificate, or to attest to having earned a high school diploma or GED in writing.
 - Non-high school graduates may be admitted to all Continuing Education/Avocational programs if they meet all other admissions requirements.

Installer Institute does not discriminate on the basis of sex, age, physical handicap, race, natural origin, sexual orientation, political affiliation, creed or religion in its admission to or treatment in its programs and activities, including advertising, training, placement assistance, and employment. Students with special needs are considered for admission provided they meet the entrance requirements. Special accommodation requests must be made in writing and documented by a physician. The director is responsible for accepting students and determining whether applicants, including those with special needs, can benefit from the training.

Enrollment Procedures

- The Admissions/Placement Coordinator interviews the prospective student via phone, email, or private message (i.e., Facebook) and discusses the applicant's long-term goals as they relate to the training provided at Installer Institute.
- The next step is to look into financing. The Admissions/Placement Coordinator provides the potential student with the payment options, including payment in full, in-house payment plans, financing through TFC, and/or 3rd party funding organizations.
- After financing is determined, the prospective student submits an enrollment application with the registration fee, HS diploma/transcript or GED certificate, and, if financing, they also submit their financial application (including a copy of their driver's license or other photo ID). If the student does not have a copy of their diploma or transcript, a release is signed to obtain them from the institution attended. Individuals may also sign a HS Diploma/GED self attestation.
- An enrollment packet is sent after required documentation is received by Installer Institute. The enrollment packet includes the Student Catalog, Housing Manual, Enrollment Agreement, and, if financing, the loan documents.
- In addition, VA applicants must provide a DD-214 and letter of eligibility. Vocational Rehabilitation applicants or the Voc Rehab office provide a voucher showing their student's approval to enroll at Installer Institute and the designated amount of funding being issued on the student behalf.

Acceptance by institution

The applicant will be informed of the admissions decision at the end of the interview and upon submission and review of all required documents.

The catalog and the enrollment agreement constitute a binding contract between the student and Installer Institute. Please read the entire Student Catalog carefully prior to signing the Enrollment Agreement.

Language

All courses are offered only in English.

Transfer of Credit

Installer Institute may grant academic credit to students who have successfully completed the same, or substantially the same, course work as required in the curriculum at other institutions of postsecondary education. The granting of such transfer credit is totally at the discretion of Installer Institute. Students' transfer credit evaluations will be conducted using the following guidelines.

1. An official transcript of the student's course work must be furnished directly by the institution where the course work was completed before any application for transfer credits can be evaluated.
2. A copy of the catalog or course syllabi from the institution at which the course work was completed by the student must be furnished before any application for transfer credits can be evaluated.
3. A minimum grade of "B" or "3.0" must have been awarded for each course completed to be eligible for transfer. Only courses in which grades were assigned will be considered. No credits earned as a result of a "pass/fail" option are eligible for transfer.
4. No more than 40 percent of the credits necessary to earn a certificate from Installer Institute will be accepted for transfer.
5. Course work completed more than three years ago may only be transferred with the school director's approval.
6. Transfer of credit must be completed prior to enrollment through a written request to the director with supporting documentation such as an official transcript, school catalog, or course syllabus. Securing an official transcript in a timely manner is the sole responsibility of the student.
7. Tuition adjustments will be made based on clock hour charges for any course accepted.
8. The school director shall make final determination on the acceptability of transfer credits. The above guidelines shall be used in evaluating all applications for transfer of credit; however, the institution reserves the right to accept or reject any or all transfer credits at its discretion.
9. An appeal to a negative decision regarding acceptance for transfer of credit must be made in writing to the school director within five days of the decision. The director will make a final determination within five days of the dated written appeal. All decisions made by the director are final.
10. Installer Institute coursework is highly specialized. Students will find that comparable specialized courses are not generally offered at other institutions.
11. Prior Installer Institute students who have taken and passed both the Basics Installation and Advanced Installations programs with a minimum of a "B" GPA, have passed the MESA Installation Knowledge Certification test, and have a high school diploma or GED are eligible for admission and a 25% tuition discount. This could be expressed as a percentage or a dollar amount.

CREDITS EARNED AT THIS INSTITUTION MAY NOT BE ACCEPTED FOR TRANSFER TO ANOTHER INSTITUTION. THE DECISION TO ACCEPT INSTALLER INSTITUTE CREDITS IS SOLELY UP TO THE TRANSFERRED INSTITUTION.

FACILITIES & EQUIPMENT

Description of Institution

Installer Institute's classrooms and workshops occupy approximately 10,000 square feet of space located at 1524 Ridgewood Avenue, Holly Hill, Florida 32117. The space consists of two fully equipped classrooms, a triple installation bay, and a complete woodshop.

Equipment

Our wood shop contains a complete array of woodworking tools. Installer Institute classrooms are equipped with test and measurement equipment and lab simulators to facilitate hands-on training. Our installation bay is fully functional and well stocked with the tools and accessories enabling students to perform real-world applications. Students may bring their personal tools, allowing them to gain experience with their own equipment.

STUDENT SERVICES

Housing

Accommodations are provided by Installer Institute at the following location. Students must make their own arrangements directly with the Villa's management. Rooming Accommodations are currently included at no additional cost to the student beyond the costs of tuition and fees.

Espanola Villas
1540 Espanola Drive
Holly Hill, FL 32117

Services/Amenities in all rooms:

20" Flat Screen TV's	Microwave
In -room coffee maker	Refrigerator
Individual A/C & Heat	Full Kitchens
Flatware	Plate, Bowls and Cups

Directions:

From I-95: Take exit 273/ US1 toward Ormond Beach, head south on Ridgewood Ave/US1 for 7.9 miles. Installer Institute will be on the right hand side. Espanola Villas will be located directly behind the school on Espanola Ave.

Student Records/Transcripts

Student records are retained perpetually at the institution site at 1524 Ridgewood Avenue, Holly Hill, FL 32117, in a fireproof cabinet. Records of academic progress are furnished to the student. One transcript is provided to students upon graduation and fulfillment of tuition obligations. Additional transcripts are available to students upon written request and for a fee of \$5. Student records will be provided to potential employers only after a written request has been made by the individual student.

Family Educational Rights and Privacy Act

Installer Institute complies with the Family Educational Rights and Privacy Act of the 1974 Buckley Amendment, Public Law 93-380, and Section 438. All students' records are confidential.

Academic Advisement

Academic advisement includes determining whether the applicant has an understanding of mobile electronics installations or who wish to improve themselves in the automotive after-market installation industry. It is our belief that an installer's knowledge is the most valuable tool he or she can possess.

Financial Aid Advisement

The school does not offer financial aid at this time, and is not eligible for any state or federal grants. The admissions representative provides information about payment plans. Advisement includes determining if the individual wants to pay in full or make a deposit and pay the balance on the morning of the first day of class. VA and Montgomery GI Bill are accepted. The length of our program prevents this. We are currently offering financing through TFC Credit Company.

Career Services/Job Placement Assistance

Installer Institute prides itself in helping every single one of its students achieve their career goals. Students will be provided with an up-dated listing of employers looking to potentially employ graduates based on their achievements, goals, determination, and work ethics. Job Placement Services or assistance shall be provided to all graduates without additional charge. There is no guarantee of placement directly or indirectly implied. Records of all graduates are maintained permanently.

Personal Advisement/Counseling

Our goal is to assist students to reach their goals. The faculty and staff are available by appointment or informally to meet with students to discuss any obstacle that may be in the way of success. Students may be referred to professional counseling.

Prospective, as well as enrolled students, have the ability to contact instructors by phone during business hours and email any time. If all instructors are busy, the telephone call or email will be returned within twenty-four (24) hours. Advice, on which classes are appropriate, due to level of experience and the individual's goals, is attainable through either the Director or any instructor. A list of preparatory reference materials can also be acquired over the phone.

Students may request individual tutoring, which is provided without additional charge.

Institution Resource Center

The institution resource center contains MECP study guide as well as reference materials in the form of books and trade publications. These materials are available for the students to browse through during break times, and they are permitted to check them out in the evening for study purposes.

ACADEMIC INFORMATION AND STANDARDS OF PROGRESS

Syllabi

On the first day of class for each program, students receive a copy of the course syllabi and course outlines. The student catalog is available one week prior to classes beginning. Students receive a catalog at the time of enrollment. The catalog is also posted on the Installer Institute website www.installerinstitute.com.

Attendance

Full-time attendance is required to complete our program due to the short term of the class. If you are ill and need to make up a portion of a day, you can make arrangements with your instructor to acquire notes on missed topics. This may need to be done in the evenings. If you cannot attend for more than a day, you may reschedule the class. Rescheduling will be based on space availability. Contact the Director for available dates. Re-entrance will be granted with the only restriction being availability of space.

MINIMUM ATTENDANCE REQUIREMENTS

Students are expected to be in class on time every day. Minimum requirements for graduation are 90% cumulative attendance in the classroom. The office must be notified prior to any absence.

TRACKING

Attendance is tracked in every class period by the instructor.

At the end of each week, the instructor submits the class attendance record to the office where it is recorded in the student's permanent record. The cumulative attendance information is contained on the course progress report given to all students at the end of each course. If the student does not agree with any of the attendance data, s/he may submit a written appeal to the school director within one week of the progress report distribution. At the end of one month following the end of the course, the course attendance data becomes permanent and can no longer be challenged.

TARDINESS AND EARLY DEPARTURES

If the student is tardy or has an early departure three times or more in a course, s/he will be placed on probation for the remainder of the course and is required to see the director for counseling.

Students are required to be present in their assigned classroom or shop area 5 minutes prior to the beginning of the scheduled class. Attendance will be taken by the instructor at the class start time and upon resuming class after scheduled breaks, lunch and at the end of day. Any student not present at class start time will receive a deduction of points from their final course grade average as follows:

Unexcused Absences		Excused Absences	
1-2 min late	-2 points	1-2 min late	-1 points
3-15 min. late	-5 points	3-15 min. late	-2 points
16 min. – 4 hours	-10 points	16 min. – 4 hours	-5 points
4 hours to full day	-15 points	4 hours to full day	-7 points

UNEXCUSED/EXCUSED ABSENCES

Unexcused absences include:

Any absence related to personal business not specified as excused.

Any absence not accompanied by prior notification by phone or direct conversation with administration by student or family member of student.

Excused absences include:

Absences related to scheduled or emergency medical treatments or procedures when accompanied by appropriate documentation showing treatment facility and date of occurrence.

Absences related to legal or court proceedings when accompanied by appropriate documentation.

ATTENDANCE PROBATION

If the cumulative attendance is less than 90% at the end of the course, the student will be placed on attendance probation for the next course. A counseling session with the director will outline the terms and conditions in the attendance probation notice.

At the end of the course on attendance probation, the student must be making progress toward meeting the 90% cumulative attendance requirement and have met the terms of the attendance probation. Failure to do so may result in termination from the institution.

After no more than two courses on attendance probation, the student must again meet the 90% cumulative attendance requirement or be dismissed from the institution.

MAKE-UP HOURS

Make-up hours must be prearranged with the instructor or director and must be completed outside of normally scheduled class hours within one week of the end of the course.

Only time spent on instructor-approved activities will count as make-up hours. Such activities may include completing class exercises (labs), viewing class tapes on the topic missed (lecture, or other course-related assignments consistent with original delivery methodology.

A student can make no more than 10% of the course hours for any individual course.

CONSECUTIVE ABSENCES

A student who is absent for fourteen consecutive calendar days will be terminated.

DISMISSAL

Any student dismissed for attendance-related reasons – consecutive absences, failure to maintain the 90% cumulative attendance, excessive tardiness or early departures, failure to meet the terms of attendance probation, or failure to return for a leave of absence, will be terminated from the institution but may restart classes in the next available course only with director's written authorization and completing appropriate applications and a new enrollment agreement. Previously successfully completed courses will be accepted toward program completion.

Leave-of-Absence Policy

There may be legitimate reasons such as extended illness, extended illness of close family members, or military service, in which a student needs an interruption in his/her training program. In such cases due to specified and approved reasons and with appropriate documentation, the student may request a leave of absence. The leave of absence is considered a temporary break in a student's attendance during which s/he is considered to be continuously enrolled. In order to attain a leave of absence, the following policy must be adhered to prior to approval of the leave:

- The leave-of-absence is limited to **180 calendar days in any 12-month period or one-half of the published program length**, whichever is **shorter**. Multiple leaves of absence may be permitted provided the total of the leaves does not exceed this limit.
- The leave of absence must be requested in writing in advance of the beginning date of the leave unless circumstances prevent the student from doing so. If the student does not request a leave of absence within a timeframe consistent with the 14-day consecutive absence policy, the student will be withdrawn.
- The student must sign and date the leave-of-absence request and specify a reason for the leave so that the institution may have a reasonable expectation of the student's return within the timeframe of the leave of absence as requested. The request must specify the specific date of return following the leave.
- The leave-of-absence request must be approved and signed by the school director.
- Failure to return from the approved leave of absence on the exact return date as shown on the leave-of-absence written request will result in termination from the program of study.

Documentation of requests for leaves of absence will be maintained in the student file and monitored by the institution to ensure that the student returns by the scheduled end of the leave or terminated from the institution should the student not return on schedule.

Re-admittance to Institution

A student who has canceled or has been terminated and wants to re-enter their training program must notify the Institution Director and follow the required admission procedures. A student who was terminated for any reason can meet with the Institution Director and show why s/he should be re-admitted and how the student will meet program requirements. The decision of the Institution Director will be made based on the student meeting program requirements. The timeframe for re-entry must be 60 days from date of withdrawal or termination.

Grading Grading Scale

Grades are calculated using the following grading scale:

90 – 100%	A
80 - 89%	B
70 - 79%	C
60 - 69%	D
0 - 59%	F
I -	Incomplete
W	Withdrawn

An incomplete grade is assigned when a student fails to complete any required course work by the end of the course. The grade is not included in the calculation of the cumulative grade point average but will count as hours attempted for the purpose of calculating the successful course completion percentage. All incomplete coursework must be made up within 3 days after the designated due date.

Students who withdraw or are terminated from the institution will not receive a grade point penalty but hours attempted will be considered for the purpose of determining successful course completion percentages.

Grade Appeal

Final grades are issued at the end of each course. A student may appeal a final grade by following the following procedure:

- The appeal must be made in writing to the director within 15 days of the end of the course.
- A grade appeal must state specific grounds for challenging the grade based on an assertion of mistake, unfair treatment, or other extenuating circumstances with appropriate documentation submitted with the written appeal.
- The decision of the director is final.

Weighting/Grade Components

The students' degree of knowledge/comprehension of the subject material and the achieving of practical/hands-on skills objectives will contribute to the grade point average individually for each course.

For those courses occurring completely in the classroom, grades will be weighted 50% on quizzes and 50% on the final course-end exam. For those courses occurring in classroom and shop, grades will be weighted 50% on shop skills and participation, and 50% on the course-end exam.

For those courses occurring completely within the shop, grades will be weighted 100% on shop skills and participation.

Testing/Retesting

Installer Institute allows up to 2 retesting opportunities for any course-end exam, and for any individual section of a MESA certification exam for which a student did not receive an average of 75% or higher. At least one calendar day must elapse between attempts and retesting must occur 3 days prior to the completion of the program. Retests are scheduled to occur outside of regular class hours and are given only with the approval of the instructor. The highest grade earned on any retest will be the one used in calculating final grade averages.

Make-Up Work

Make-up work is required for any absence and must be completed within one week of the missed work. Tests that are not taken as a result of an absence must be made up within a week at a time determined by the instructor. Only time spent on instructor-approved activities will count as make-up work. Such activities may include completing class exercises (labs), viewing class tapes (lecture), or other course-related assignments consistent with original delivery methodology.

A reduction in grade may be made at the discretion of the instructor. There is no charge for make-up work.

Course Repeat Policy

Any failed course may be repeated one time for the purposes of establishing institutional grade point average and improving academic standing. Each attempt counts in the computation of successful completion percentages but only the highest grade earned will be include in the computation of the grade point average. Official records will list each course in which a student has enrolled and earned a grade; however, the original and repeated grades remain on the transcript indicating that a particular course has been repeated. Repeated courses will be scheduled by the director in agreement with projected schedules for the next course offering.

The student must pay for any repeated course.

Satisfactory Academic Progress

The Satisfactory Academic Progress Policy is applied consistently to all students. Satisfactory Academic Progress is measured in two ways:

- Qualitatively: The Cumulative Grade Point Average (CGPA) is reviewed to ensure that the student is meeting the minimum 70% average.
- Quantitatively: The student must earn at least 90% of the scheduled clock hours for the evaluation period.

A student must be meeting these standards to be considered as meeting Satisfactory Academic Progress and in 'Good Standing.'

Evaluation Periods

Students in all programs will be evaluated at the Mid-Point, End-Point, and, if needed, the Maximum Time Frame. Consistent with SAP measurements, the evaluations will assess each student's progress against the qualitative and quantitative standards mentioned above.

Warning Period

Students not meeting SAP requirements at any the end of any evaluation period will be issued a Warning Letter and placed on 'Warning' status through the next evaluation period.

The 'Warning' period is a time of accelerated performance where affected students must remedy the cause of the warning while achieving the regular progress requirements for the warning period.

As part of the 'Warning' status, students will be required to meet with the Lead Instructor and/or School Director. During the meeting, the student and Lead Instructor and/or School Director will create a plan for the student to achieve 'Good Standing' by the end of the 'Warning' period.

Probation Period

If a student fails to meet the Satisfactory Academic Progress standards at the 'Warning' period, he or she will be issued a Probation Letter and placed on 'Probation' status. The Probation Letter will be sent to students via mail or email.

As part of the Probation status, students will be required to meet with the Lead Instructor and/or School Director. During the meeting, the student and the Lead Instructor and/or School Director will create a plan for the student to achieve 'Good Standing' by the end of the 'Probation' period.

If the student fails to meet Satisfactory Academic Progress by the end of the 'Probation' period, he or she will face Academic Termination subject to an appeal.

Failure to meet SAP at the End-Point of the Program

If a student fails to meet Satisfactory Academic Progress at the End-Point of the enrollment term, the student will be granted an additional evaluation period to serve as the 'Warning' or 'Probation' period. The additional evaluation period will be equal in length to the most recent evaluation period, but not exceeding 50% of the overall program, keeping within Maximum Time Frame (MTF) requirements.

Maximum Time Frame

Maximum Time Frame (MTF) is the maximum amount of time in which a student can successfully complete any of the programs offered at the school. The maximum time frame may not exceed 150% of the published length of the program as measured in clock hours. Specific MTF information for each program is available on the syllabus.

Return to Good Standing

If a student achieves Satisfactory Academic Progress by the end of the 'Warning' or 'Probation' period, he or she will return to 'Good Standing'.

SAP Appeals

Students not meeting the Satisfactory Academic Progress standards are notified by means of a Warning Letter or Probation Letter and email from the School Director. Students wishing to appeal the unsatisfactory academic progress determination must do so in writing, within ten (10) calendar days of receipt of the letter.

Appeals should be directed to the Director. If the student is appealing the unsatisfactory progress determination on the basis of mitigating circumstances, appropriate documentation should be included with

the written appeal. Such documentation might include a physician's statement, accident report, or other statements. The Director will notify the student of their decision within 10 days of receiving the student's appeal. The Director's decision is final.

In cases where an appeal is accepted, that student is placed on 'Probation' status through the next evaluation period. The institution will provide the student an Academic Plan that, if followed, will ensure the student meets Satisfactory Academic Progress standards by a specified time, and can return to Academic Good Standing.

Academic Termination

If a student fails to return to Academic Good Standing at the end of a 'Warning' or 'Probation' period and does not successfully appeal that determination, he or she will face Academic Termination. In the case of Academic Termination, the last day of attendance (LDA) will be used to calculate the student's refund and/or balance due.

Graduation Requirements

Upon successful completion of the program, students will receive a Certificate of Completion.

In order to graduate from the program, a student must meet the following requirements:

- Maintain an overall average of 70%.
- Attend a minimum of 90% of the program clock hours.
- Pass each individual skill examination.
- Successfully complete final written and practical evaluations.
- Be in good financial standing.

Changes Made by the Institution

If the institution cancels or changes a program of study or location in such a way that the student who has started is unable to complete training, arrangements will be made in a timely manner to accommodate the needs of each student enrolled in the program who is affected by the cancellation or change. If the institution is unable to make alternative arrangements that are satisfactory to both parties, the institution will refund all money paid by the student of the program that amount from the total amount paid.

General Information

Safety

Safety precautions are to be taken whenever you are in the wood shop or installation bay. Power tools, chemicals, etc., are never to be used without an instructor in attendance and aware that you are using them. Eye and hearing protection are required at all times in the wood shop and installation bay.

Classroom Policies and Student Conduct

Disruption of class or other instruction time will not be tolerated. Common consideration of others is expected. Questions are welcome at any time. At no time will criticism of others' ideas be tolerated. If you need to borrow a tool, check with the instructor and be sure to return it to its proper place. All students are required to participate in cleanup every day.

Unprofessional conduct that discredits the individual or Installer Institute will be subject to termination. Students must conduct themselves so they do not interfere with other students or the instructor. These policies are for your protection and well being, as well as to guarantee that you get what you came for. You will be required to sign a form stating that you have read and understand these policies. The administration of Installer Institute reserves the right to terminate a student on any of the following grounds:

- Non-compliance with Installer Institute rules and regulations.
- Conduct that reflects unfavorably upon Installer Institute or its students.
- Disruptive behavior to faculty members, students, or class mates.
- Unsatisfactory academic progress.
- Excessive absences or tardiness.
- Failure to pay fees when due.
- Cheating.
- Falsifying records.
- Breach of institution enrollment agreement.
- Poor health.
- Entering the institution while under the influence or effects of alcohol, drugs, or narcotics of any kind.
- Carrying a concealed or potentially dangerous weapon.
- Sexual harassment.
- Harassment of any kind including intimidation and discrimination.

A student dismissed for unsatisfactory progress may be re-admitted into the program only at the discretion of the Institution Director.

Dress Code

We recommend comfortable clothing appropriate to the profession and able to get dirty. (no cut-off shorts, sleeveless shirts or flip flops)

Drug free institution and workplace

Installer Institute has a zero tolerance for drugs and alcohol. No student, instructor, or employee may be on the institution premises or affiliate clinic under the influence of any substance. As a drug free and alcohol free environment, individuals under the influence may be subject to immediate dismissal and/or removal. Students may request counseling for substance abuse and will be referred to community resources.

No smoking institution and workplace

Smoking will not be tolerated within 50 yards of the institution.

Sexual harassment and anti hazing policy

The administration of Installer Institute takes the issue of sexual harassment very seriously. Sexual harassment includes unwelcome sexual advances or offensive comments, gestures, or physical contact of a sexual nature between and/or among students and staff. Sexual harassment or harassment because of age, race, color, religion, national origin, or disability, will not be tolerated. This includes any kind of

intimidation or discrimination. Investigation of such concerns will be undertaken promptly and handled confidentially. Behavior that denigrates the integrity of another student (hazing) will not be tolerated. If a student or employee feels that he or she has suffered a form of discrimination or harassment, the individual should immediately contact a supervisor or institution director. Students or staff involved may be subject to termination.

Unresolved disputes/Grievance Procedures

Grievance procedures are provided for students who believe that they have been unlawfully discriminated against, unfairly treated, or harassed in any way. Academic grievances relate to a complaint about a course, program of study, or grade. Students are expected to address any disagreements or conflict directly with the individual involved in person with a written document outlining the complaint and communication. After this, if there is no satisfactory resolution, the student may set an appointment by phone to see the institution director. All communications regarding the complaint must be in writing and all meetings and communications will be documented in the student file. Every attempt at a satisfactory resolution will be made.

The grievance policy for Installer Institute is as follows:

1. Complaints against students or employees shall first be directed to the individual. Complaints must be made within seven (7) days of the complaint.
2. If the complaint cannot be resolved informally then students shall write up the problem and submit to the school director who will research the problem and respond with a resolution within 10 working days.
3. If there has been no satisfactory resolution, then the student may take the problem to the president of the school.
4. All communications must be in writing and on file.
5. If the complaint cannot be resolved after exhausting the institution's grievance policies and procedures, or feel an appeal or grievance is unresolved may contact:

Commission for Independent Education
325 West Gaines Street, Suite 1414
Tallahassee, Florida 32399-0400
850-245-3200; 888-224-6684 toll free

Faculty and staff are encouraged to address any disagreements or conflict directly with the individual involved. After this, if there is no satisfactory resolution, the individual may set an appointment by phone to see the institution director and then the corporate officers. This must be documented in writing via mail, fax, or email. All communications regarding the complaint must be in writing and all meetings and communications will be documented in the employee file. Every attempt at a satisfactory resolution will be made.

Copyright Infringement Policy

Digital Millennium Copyright Act (DMCA)

Individuals using computers and networks at Installer Institute are responsible for complying with copyright laws and Installer Institute's policy and procedures for computer use. The Digital Millennium Copyright Act (DMCA) of 1998 amends the federal copyright law to provide certain liability protections for online service providers when their computer systems or networks carry material that violate (infringe) copyright law.

The Digital Millennium Copyright Act specifies that all infringement claims must be in writing (either electronic mail or paper letter) and must include all of the following elements:

- a physical or electronic signature
- identification of the infringed work
- identification of the infringed material
- contact information for the complainant, e.g. address, telephone number, electronic mail address
- a statement that the complaining party has a good faith belief that use of the material in the manner complained of is not authorized by the copyright owner or the law
- a statement that the information contained in the notification is accurate, and under penalty of perjury, that the complaining party is authorized to act on behalf of the copyright owner.

Infringement claims should be sent to Installer Institute's Designated Agent:

Monica Anderson, Director

Installer Institute's users should not download, upload, transmit, make available or otherwise distribute copyrighted material without authorization using Installer Institute's computer systems, networks, internet access or storage media. This is inclusive of utilizing unlicensed/unauthorized peer-to-peer file services that would promote copyright infringement. Users who violate this policy are subject to disciplinary action as appropriate under the circumstances. Such disciplinary action may include suspension, dismissal and other legal actions.

In addition to the complaint being handled by Installer Institute, copyright owners may also take direct legal action against alleged infringers, and subpoena Installer Institute for information about people sharing files. The No Electronic Theft (NET) Act provides for serious criminal penalties, including a fine of up to \$250,000 and a potential jail sentence. Lack of knowledge about copyright infringement laws will not excuse one from legal consequences, or from action by Installer Institute. It is your responsibility to be aware of the legality of your actions.

Copying Materials

Students, instructional staff, and administrative staff are not allowed to make copies of their textbooks or exams for themselves or for their peers. Copying textbooks and other copyrighted material is against the law. Any student caught copying material (or in possession of copied material) will be in violation of the Student Code of Conduct and will be subjected to the full range of consequences.

Academic Calendar

Calendar of Classes 2016	
Mobile Electronics Installation Program	
Dates	Course Name
February 29 th – May 6 th , 2016	Mobile Electronics Installation
Feb 29 th - March 4 th	Introduction to Formal Installations
Mar 7 th - 11 th	Enclosure Design and Construction
Mar 14 th - 18 th	Beyond Basic Installations
Mar 21 st - 25 th	Advanced Mobile Security and Navigation
Mar 28 th – April 1 st	Complex Installations
Apr 4 th - 8 th	Leather Interior Installations
Apr 11 th - 15 th	Advanced Fabrication
Apr 18 th - 22 nd	Interior Panel Design and Construction
Apr 25 th - 29 th	Painting and Metal Work
May 2 nd - 6 th	Introduction to Home Audio
May 16 th – July 22 nd , 2016	Mobile Electronics Installation
May 16 th - 20 th	Introduction to Formal Installations
May 23 rd - 27 th	Advanced Mobile Security and Navigation
May 31 st - June 3 rd	Beyond Basic Installations
June 6 th - 10 th	Enclosure Design and Construction
June 13 th - 17 th	Complex Installations
June 20 th – 24 th	Interior Panel Design and Construction
June 27 th – July 1 st	Advanced Fabrication
July 5 th – 8 th	Leather Interior Installations
July 11 th – 15 th	Painting and Metal Work
July 18 th – 22 nd	Introduction to Home Audio
August 1 st – October 7 th , 2016	Mobile Electronics Installations
Aug 1 st - 5 th	Introduction to Formal Installations
Aug 8 th - 12 th	Advanced Mobile Security and Navigation
Aug 15 th - 19 th	Beyond Basic Installations
Aug 22 - 26 th	Enclosure Design and Construction
Aug 29 th – Sept 1 st	Complex Installations
Sept 6 th – 9 th	Leather Interior Installations
Sept 12 th - 16 th	Advanced Fabrication
Sept 19 th – 23 rd	Interior Panel Design and Construction
Sept 26 th – 30 th	Painting and Metal Work
Oct 3 rd – 7 th	Introduction to Home Audio

October 17 th – December 22 nd , 2016	Mobile Electronics Installations
Oct 17 th – 21 st	Introduction to Formal Installations
Oct 24 th - 28 th	Advanced Mobile Security and Navigation
Oct 30 th - Nov 4 th	Beyond Basic Installations
Nov 7 th - 11 th	Enclosure Design and Construction
Nov 14 th – 18 th	Complex Installations
Nov 18 th – 23 rd	Leather Interior Installations
Nov 28 th – Dec 2 nd	Advanced Fabrication
Dec 5 th – 9 th	Interior Panel Design and Construction
Dec 12 th – 16 th	Painting and Metal Work
Dec 19 th – 22 nd	Introduction to Home Audio

Comprehensive Installations Program 2016

January 4 th – June 15, 2016	Comprehensive Installation Program
Jan 4 th – 15 th	Getting Started In Mobile Electronics
Jan 18 th – 22 nd	Installing As A Professional
Jan 25 th – Feb 5 th	Subwoofer Enclosure Design & Vehicle Acoustic
Feb 8 th - 12 th	Integrating with OEM System
Feb 15 th – 26 th	Practical Installation
Feb 29 th – Mar 11 th	Security & Remote Start in a Digital World
Mar 14 th – 18 th	Leather Interior Installation
Mar 21 st – 25 th	Introduction To Home Audio & Structured Wiring
Apr 4 th – 8 th	Home Automation and Control
Apr 11 th - 15 th	Intro to Automotive Window Tinting
Apr 18 th – 22 nd	MESA & MECP Review
Apr 25 th – 29 th	Advanced Interior Panel Design
May 2 nd – 13 th	Learning & Mastering Custom Fabrication
May 16 th – 20 th	Fiberglass Enclosure Design & Construction
May 23 rd – 27 th	Fabricating with Advanced Composites
May 31 st – June 10 th	Painting and Welding
June 13 th – 14 th	Career Building & Job Skills
June 14 th – 15 th	Starting Your Own Business

Comprehensive Installations Program 2016

June 20 th – November 23 rd , 2016	Comprehensive Installations Program
Jun 20 th - July 1 st	Getting Started In Mobile Electronics
July 5 th - July 8 th	Installing As A Professional
July 11 th - 22 nd	Subwoofer Enclosure Design & Vehicle Acoustic
July 25 th - 29 th	Integrating with OEM System
Aug 1 st - 12 th	Practical Installation
Aug 15 th - 26 th	Security & Remote Start in a Digital World
Aug 29 th - Sept 1 st	Intro to Automotive Window Tinting

Sept 6 th - 9 th	Leather Interior Installations
Sept 12 th - 16 th	Introduction To Home Audio & Structured Wiring
Sept 19 th - 23 rd	Home Automation and Control
Sept 26 th - 30 th	MESA & MECP Review
Oct 3 rd - 7 th	Advanced Interior Panel Design
Oct 10 th - 21 st	Learning & Mastering Custom Fabrication
Oct 24 th - 28 th	Fiberglass Enclosure Design & Construction
Oct 31 st – Nov 4 th	Fabricating with Advanced Composites
Nov 7 th - 18 th	Painting and Welding
Nov 21 st - 22 nd	Career Building & Job Skills Development
Nov 22 nd - 25 th	Starting Your Own Business, workshop

Basic Installations Program 2016	
February 29th – April 1st, 2016	Basic Installation Program
Feb 29 th - March 4 th	Introduction to Formal Installations
Mar 7 th - 11 th	Enclosure Design and Construction
Mar 14 th - 18 th	Beyond Basic Installations
Mar 21 st - 25 th	Advanced Mobile Security and Navigation
Mar 28 th – April 1 st	Complex Installations
May 16th – June 17th, 2016	Basic Installation Program
May 16 th - 20 th	Introduction to Formal Installations
May 23 rd - 27 th	Advanced Mobile Security and Navigation
May 31 st - June 3 rd	Beyond Basic Installations
June 6 th - 10 th	Enclosure Design and Construction
June 13 th - 17 th	Complex Installations
August 1st – September 1st, 2016	Basic Installation Program
Aug 1 st - 5 th	Introduction to Formal Installations
Aug 8 th - 12 th	Advanced Mobile Security and Navigation
Aug 15 th - 19 th	Beyond Basic Installations
Aug 22 - 26 th	Enclosure Design and Construction
Aug 29 th – Sept 1 st	Complex Installations
October 17th – November 18th, 2016	Basic Installation Program
Oct 17 th – 21 st	Introduction to Formal Installations
Oct 24 th - 28 th	Advanced Mobile Security and Navigation
Oct 30 th - Nov 4 th	Beyond Basic Installations
Nov 7 th - 11 th	Enclosure Design and Construction
Nov 14 th – 18 th	Complex Installations

Advanced Installations Program 2016	
April 4th – May 6th , 2016	Advanced Installation Program
Apr 4 th - 8 th	Leather Interior Installations
Apr 11 th - 15 th	Advanced Fabrication
Apr 18 th - 22 nd	Interior Panel Design and Construction
Apr 25 th - 29 th	Painting and Metal Work
May 2 nd - 6 th	Introduction to Home Audio
June 20th - July 22nd , 2016	Advanced Installation Program
June 20 th – 24 th	Leather Interior Installations
June 27 th – July 1 st	Advanced Fabrication
July 5 th – 8 th	Interior Panel Design and Construction
July 11 th – 15 th	Painting and Metal Work
July 18 th – 22 nd	Introduction to Home Audio
September 6th –October 7th , 2016	Advanced Installation Program
Sept 6 th – 9 th	Leather Interior Installations
Sept 12 th - 16 th	Advanced Fabrication
Sept 19 th – 23 rd	Interior Panel Design and Construction
Sept 26 th – 30 th	Painting and Metal Work
Oct 3 rd – 7 th	Introduction to Home Audio
November 18th – December 22, 2016	Advanced Installation Program
Nov 18 th – 23 rd	Leather Interior Installations
Nov 28 th – Dec 2 nd	Advanced Fabrication
Dec 5 th – 9 th	Interior Panel Design and Construction
Dec 12 th – 16 th	Painting and Metal Work
Dec 19 th – 22 nd	Introduction to Home Audio

Program Starting and Ending Information

Classes for each program typically begin every five weeks and run for a total of five (5) weeks. If you enroll in both programs you will attend for ten (10) weeks in a row.

Scheduling

Classes begin at the first part of each month. Start dates vary due to scheduling for trade show attendance. There are occasional Saturday & Sunday classes.

Hours of Operation

The business office is open from 9 a.m. to 5 p.m., Monday through Friday. Class hours are from 9 a.m. to 5 p.m., Monday through Friday. Class starting and ending dates may vary due to Holidays and special events, so be sure that you double check your dates prior to making your traveling accommodations. Students will break for one hour on a daily basis for lunch and will have two additional 15-minute breaks throughout the day.

Holidays

Additional holidays may be scheduled at the discretion of the Director. Classes are not held on the following holidays:

New Years Day	January 1, 2016
Memorial Day	May 30, 2016
Independence Day	July 4, 2016
Labor Day	September 5, 2016
Thanksgiving	November 24, 2016
Christmas	December 25, 2016

Financial Information

Tuition and Fees

All Programs

Registration Fee (non-refundable)...\$100.00

Vocational Program Tuition

Basic Installation Program	200 hours	\$5,500.00
Advanced Installation Program	200 hours	\$6,000.00
Mobile Electronics Installation	400 hours	\$11,000.00
Comprehensive Installations	900 hours	\$24,500.00

Continuing Education Course Tuition

Introduction to Formal Installation	40 hours	\$1,100.00
Enclosure Design & Construction	40 hours	\$1,300.00
Beyond Basic Installation	40 hours	\$1,100.00
Adv. Mobile Security & Navigation	40 hours	\$1,100.00
Complex Installations	40 hours	\$1,300.00

Leather Interior Installation	40 hours	\$1,300.00
Advanced Fabrication	40 hours	\$1,300.00

Housing Costs

The cost of housing is included in tuition of the vocational programs, but it is subject to change at the discretion of school officials.

Payment Schedule

Your deposit will secure your place in class. Balance in full is due prior to the first day. Payment may be made in the form of Visa, MasterCard, cashier's check, or money order.

Additional Program Costs

Certification via the Mobile Electronics Certification Program is not a State certification or license and may not enhance the chances of employment. We proctor the Mobile Electronics Certification test, also known as the MECP test. There are several levels of testing. The most popular is the Installer level test. This certification is required by most shops to obtain an entry-level position.

Here are the fees for the tests:

MECP Basic Study Guide	\$48.00
MECP Basic level Test	\$99.00
MECP Silver Study Guide	\$78.00
MECP Silver Level Test	\$125.00
MECP Master Study Guide	\$85.00
MECP Master Test	\$125.00

Here are fees that students are responsible for.

Loud Speaker Design Cookbook	\$60.00	Optional
1991-2007 Interior panel removal guide	\$199.00	Optional
Single Room (Housing)	\$600.00	Optional
Tools Kits	\$400.00	

Reduction of Tuition Fees

Installer Institute offers promotional pricing from time to time for all students enrolling within the designated promotional period. In order to qualify, the student must meet all required admissions criteria and submit all required documentation within the allotted time.

Tools & Equipment

There are basic hand tools and supplies that you will need while taking classes and as an installer that are required but not provided. Students must purchase these on their own and bring them to class as directed. They are available online, from major hardware stores and tool companies like Harbor Freight and Menards. Each program has specific lists, purchase the tools noted for the programs you plan to attend.

Classroom Supplies Needed –Required for Program	Approximate Price	Basic	Adv.	Comp.
5 subject, 200 page, Spiral Bound Notebook	8.00	✓	✓	✓
Highlighters and Sharpie Markers	4.00	✓	✓	✓
3-inch 3 ring binder	6.00	✓	✓	✓
Pencils, Colored Pencils, Pens	6.00	✓	✓	✓
Basic Calculator (inexpensive 4 function)	4.00	✓	✓	✓
Index cards (optional for studying)	2.00	✓	✓	✓

Tool Required -	Approximate Price	Basic	Adv.	Comp.
N-95 dust masks (Doctor's mask)	6.00	✓		✓
Extra set of car keys (If driving or working on your vehicle at school)	N/A	✓		✓
9 volt transistor battery	2.00	✓		✓
3M Super33 Electrical tape (2 Rolls)	6.50	✓		✓
Hearing Protection (Muff style or earplugs)	5.00	✓		✓
Digital Multimeter	30.00-70.00	✓		✓
Corded Dremel style rotary tool (with cut-off wheel)	30.00-60.00		✓	✓
Box of 50 surgical gloves (Nitrile disposable)	8.50		✓	✓
Organic Vapor Respirator (Cartridge style mask)	18.00		✓	✓
X-acto style knife and blades (sharp pointed hobby knife)	4.50		✓	✓
Stainless steel ruler (12-18" office supply style)	5.00		✓	✓
Safety Glasses (shooter style with clear lens) 2pr.	6.00-10.00	✓	✓	✓
Wire Stripper	8.00	✓	✓	✓
Diagonal wire cutters (dikes)	7.00	✓	✓	✓
Complete screwdriver set (Phillips and flat blade)	8.00 – 12.00	✓	✓	✓
9.6v or 12v 3/8-1/2" cordless drill (with extra battery)	40.00-60.00	✓	✓	✓
High speed steel titanium or cobalt drill bit set (1/8" – 3/8" minimum)	15.00-20.00	✓	✓	✓
Universal bit set and holder for cordless drill (screwdriver bits for drill)	10.00-15.00	✓	✓	✓
Metric Socket Set 1/4"-3/8" drive (5mm-14mm)	35.00	✓	✓	✓
Utility razor knife and extra blades	9.00	✓	✓	✓

Scissors 8-9" Fiskars style	9.00	✓	✓	✓
Measuring tape 10'-12' 1/2"	5.00	✓	✓	✓
Pick tool set (Right angle, straight, hook)	8.00	✓	✓	✓
Plier set (normal, needle nose, channel lock)	18.00	✓	✓	✓
Single edge razor blades (50 pack)	6.00	✓	✓	✓
Mechanics gloves	12.00	✓	✓	✓
Small toolbox with lock	20.00	✓	✓	✓
Olfa 9mm stainless snap-off blade knife (graphics style)	10.00			✓
9mm stainless replacement blades for Olfa knife (50ea.)	20.00			✓
Razor scraper (for single edge blades)	5.00			✓
Spray bottle (empty)	4.00			✓
3M hand applicator squeegee PA1-G Gold (Amazon online)	7.00			✓
Lil Chizler hand tool (Amazon online)	4.00			✓

Specialty Tool Kits

These tools listed below can be included in the cost of tuition and are separate from the tools listed above.

The tool kits listed below are the tools that can be included in the full tuition price when the student enrolls in the Basic and Advanced program. Items on the tool kit are subject to change at the discretion of the Director. The Specialty Tool Kit will NOT be sold individually if not enrolled in a Program. If you have any questions regarding the tools, please call Monica Anderson, Director, at 1-800-354-6782, extension 24.

Basic Installer Tool Kit –

- Unibit – Multi size drill bit
- Cable Cutter – Used for cutting thick wire
- Crimpers – Used to compress solderless connectors
- Fishing Tool – Used to fish wires in tight places
- Soldering Iron – Used for making wire connections
- Door Panel Remover – Used for releasing plastic panel clips
- Dykes – Small wire cutting tool
- Wire Insertion Tool – Used for feeding wires
- Soft Pry Tool Set – Used for removing dash bezels
- Tone Generator – Used for finding speaker wires

CANCELLATION & REFUNDS

CIE Refund Policy

Should a student be terminated or canceled for any reason, all refunds will be made according to the following refund schedule:

1. All monies will be refunded if the applicant is not accepted by the Institute or if the student cancels within three (3) business days after signing the enrollment agreement and making an initial deposit.
2. An applicant who enrolls but fails to cancel within (3) business days will receive a refund less the non-refundable registration fee in the amount of \$100.
3. Cancellation after the third (3rd) business day, but before the first class, will result in a refund of all monies paid, with the exception of the non-refundable registration fee in the amount of \$100.
4. If the student withdraws or is dismissed/terminated prior to the completion of the program he/she is enrolled in but prior to the completion of at least 50% of the program, a pro-rata refund will be made within 30 days. After 50% completion of the program, no refund is given. Pro Rata refund of tuition is computed based on the number of Clock Hours completed to the total course Clock Hours required.
5. Withdrawal will be considered to have occurred not more than 14 days from the last date of actual attendance. Dismissal/termination will be considered to have occurred on the date that action is taken by the school. The termination date for refund computation purposes is the last date of actual attendance by the student
6. Refunds will be made within 30 days of date of determination or receipt of cancellation notice based on the last date of attendance.
7. If the school has given any equipment or books, they must be returned within ten (10) days of the date of the signed the cancellation notice. If the equipment is not returned within the (10) day period allowed, the school may keep cost of the books, equipment from the amount paid or provide a bill that equals the cost of the equipment.
8. If the Institute provided the student with any equipment, the student shall return the equipment within 10 day-period, the institution may retain the portion of the consideration paid by the student equal to the amount charged to the student to the Institute of the equipment and shall refund the exceeding balance to the student within (30) days after the student is required to return the equipment.

IF THE AMOUNT THAT HAS BEEN PAID IS MORE THAN THE AMOUNT THAT OWED FOR THE TIME ATTENDED, THEN A REFUND WILL BE MADE (BASED ON THE ENROLLMENT AGREEMENT) WITHIN 30 DAYS OF THE DATE OF DETERMINATION. IF THE AMOUNT THAT IS OWED IS MORE THAN THE AMOUNT THAT HAS PAID, AND THEN ARRANGEMENTS WILL BE MADE FOR PAYMENT OF THE BALANCE.

Collections

Uncollected past due balances are referred TFC Tuition Financing for collection.

FACULTY AND ADMINISTRATION

Director

Monica Anderson

- FAPSC Member
- CEA/MERA Member
- MESA Member
- MECP Member

Admissions

Erin Winkler

- CEA/MERA Member
- MESA Member
- MECP Member

FACULTY

Lead Instructor

Joe Padula (36 years industry experience)

- Certificate, Installer Institute
- MECP First Class Installer Certification
- MECP Master Certified.
- Certified lasca Judge
- CEA Member (Consumer Electronics Association)

Teaches all courses offered by Installer Institute.

Mr. Padula has been a part of the Mobile Electronics Industry for over 36 years. He has very extensive knowledge of the Mobile and Home Audio industry. He has worked as an installer, shop manager and store manager giving him a first-hand experience of what is required of future installers. He has been a part of Installer Institute Faculty as an instructor for last 8 years and has attended countless trainings pertaining to the mobile electronics field and best teaching practices.

Instructor

Marcus Prouty (11 years of industry experience)

- Certificate, Installer Institute
- MECP First Class Installer Certification
- MECP Master Certified
- Certified lasca Judge

Teaches all courses offered by Installer Institute.

Mr. Prouty is a graduate of Installer Institute who has been a part of Installer Institute Faculty for over 9 years. He is a 2004 graduate of Installer Institute where he was later invited to intern and later hired. He has had countless of hours of experience working in different shops around the area and has recently opened his own Custom Fabrication Shop, which he works at during his time off.

Veteran's Catalog Addendum

VETERAN'S ATTENDANCE POLICY

Excused absences will be granted for extenuating circumstances only. Excused absences must be substantiated by entries in students' files.

Early departures, class cuts, tardies, etc., for any portion of an hour will be counted as one (1) absence.

Students exceeding 2 unexcused absences in a one or two week period will be terminated from their VA benefits for unsatisfactory attendance.

The student's attendance record will be retained in the veteran's file for USDVA and SAA audit purposes.

STANDARDS OF ACADEMIC PROGRESS FOR VA STUDENTS

Students receiving VA educational benefits must maintain a minimum cumulative grade point average (CGPA) of **70%** each **week**.

A VA student whose CGPA falls **below 70%** at the end of any week will be placed on academic probation for a maximum of one week. If the VA student's CGPA is still below 70% at the end of the probationary week, the student's VA educational benefits will **terminated**.

A VA student terminated from VA educational benefits due to unsatisfactory progress may petition the school to be recertified after attaining a CGPA of **70%**.

VETERANS REFUND POLICY

The refund of the unused portion of tuition, fees, and other charges for veterans or eligible persons who fail to enter a course or withdraw or discontinue prior to completion will be made for all amounts paid which exceed the approximate pro-rata portion of the total charges that the length of the completed portion of course bears to the total length of the course. The pro-rata will be determined on the ratio of the number of days or hours of instruction completed by the student to the total number of instructional days or hours in the course.

VETERANS' TRANSFER OF CREDITS

Students **must** report all education and training. The school **must** evaluate and grant credit, if appropriate, with the training time shortened, the tuition reduced proportionately, and the VA and student notified. Proof of prior credit evaluation will be retained in the student's file.

Licensed by the Commission for Independent Education,
Florida Department of Education
Additional information regarding this institution may be obtained by contacting the Commission at
325 W. Gaines Street Suite 1414
Tallahassee, FL 32399-0400
Toll-free telephone number (888)224-6684

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for you so get out there and start your career!!***

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1-800-354-6782
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